



## **Kingston Developments Ltd Product Information Brochure**

[www.KingstonDevelopments.com](http://www.KingstonDevelopments.com)



## **KBS Products**

Welcome to Kingston Developments Ltd's product information brochure. It outlines benefits of investing in business software and what products Kingston Developments Ltd can offer to help run your business on a daily basis.

At Kingston we understand that investing in software can be a major project which can be time consuming but with over 20 years experience dealing with companies in the industry we know how our off the shelf package can be customised to give you a bespoke solution for your business needs.

**KBS** provides advanced computer software within an environment for integrating all the trading activities of small to medium sized Distribution companies from Sales, Purchasing and Stock/Warehouse Management to Goods Despatch, Billing and Accounts Management.

In addition to providing day-to-day logistical functionality, KBS provides powerful management reports to enable analysis of profitability at every level of the Sales Process. Management reports are easily prepared on screen and can be printed or converted to Spreadsheet compatibility to enable further analysis.

KBS reflects all stock movement through the Nominal Ledger so that the value of goods received, sold and transferred may be recorded as they occur. It enables the Ledger to be completely up to date and to reflect accurately the value of stock at any time.

Realising that many companies increasingly see opportunity in offering addition valued added services such as Component sourcing, Kitting and Contract Manufacture, Kingston Developments have created additional, optional modules. These new modules are compatible with existing software through use of common procedures and a relational database, which enable the sharing of data between departments, greater accuracy and the elimination of duplicate processes.

## **Why Kingston and KBS?**

There are many reasons to choose Kingston and Kingston Business System for you business, here just a few of the reasons:

- 20 years of trading in this specific industry
- Niche product – only one written for and dedicated to the electronic components industry
- Bespoke developments and consultancy services
- 'Whole package' solutions available
- Personalised friendly service
- Being member of BASDA (British Association of Software Developers) we have a leading edge in the industry with close links to the HMRC and all changes in legislation
- ISO 9001:2000 accredited

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## Choosing a business system – features and benefits of KBS

There are many different factors to take into account when selecting software for your business. KBS can help with many aspects of the daily processes and then strategic future planning through advanced reporting provided. Listed below are just a few of the features and the benefits they will bring:

- Integrated multi-currency accounting
  - HMRC compliant
  - Automatic transmission of documents by fax and email
  - Batch traceability
  - Multicurrency exchange difference recognition
  - Automatic allocation of sales orders both to Stock and Purchase Orders
  - Bar Coding
  - Warehousing and Logistics Management
  - Perpetual Inventory
  - Automatic Account updates
  - Helps to streamline internal processes
  - Facilitates inter-departmental communications
  - Advanced reporting aides strategic planning
  - Cashflow and other essential financial reports
- and much more besides...

### Products available from Kingston:

#### KBS Lite - for small start-up businesses

Kingston discovered there is a real need amongst small start-up enterprises for a business solution that will help to reduce manual effort but does not come with a large price tag, therefore, KBS Lite has been launched. Derived from the familiar reliable KBS product, KBS Lite has all the functionality needed by these small enterprises but at a more affordable price.

- **Nominal Ledger**
- **Sales Ledger**
- **Purchase Ledger**
- **Stock Parts Management** - used to record characteristics of individual stock items, view location and quantity information, enable the transfer and adjustment of stock items.
- **Sales Entry Processing** - used to manage Customer information and to track and progress Quotes and Sales Orders until fulfilment.
- **Purchase Order Entry** - used to manage Supplier information and to set up and progress Purchase Orders. It is completely integrated with the Sales Order and Stock modules.
- **Returns** - provides a complete procedure to enable the orderly return and processing of goods deemed unsuitable by customers.
- **Goods Inwards** - processes goods which have been ordered and automatically assigns them locations within the warehouse
- **Goods Outwards** provides a means of controlling the shipment of goods to customers on a timely basis. As Sales Orders become due for shipment stock can be reallocated on a FIFO basis and only goods allocated to FIFO appear on the Despatch Queue.

## KBS Distribution

Kingston Business System was originally designed alongside a UK distributor of electronic components so is designed to fit this exact business model.

- **Nominal Ledger**
- **Sales Ledger**
- **Purchase Ledger**
- **Stock Management**
- **Sales Order Processing**
- **Purchase Order Processing**
- **Returns**
- **Reporting**
- **Contract Management** - a facility which allows the user to manage contracts with customers where they have placed a global requirement for a set period of time and wish to call off quantities for delivery at any time over this period.
- **Purchase Order Management** - this module provides companies with the ability to manage their inventory and purchasing needs and to efficiently schedule orders to cover outstanding commitments and regulate stock levels. It provides a streamlined method to easily raise or reschedule system Purchase Orders by forecasting the monthly stock figures over the next 3/6/9 or 12 months in order to highlight problem areas
- **Enquiry Processing** - enables Enquiries to be easily recorded and generates RFQ's (Request for Quotation). These enquiries can be seamlessly converted into Customer Quotes and then into Orders. As with the other modules within the system, an online history of transactions is maintained and the module is fully integrated.

## KBS Manufacturing

Each module has been specially designed, tested and if applicable, modified to customer requirements to provide a comprehensive yet concise solution.

- **Nominal Ledger**
- **Sales Ledger**
- **Purchase Ledger**
- **Stock Management**
- **Sales Order Processing**
- **Purchase Order Processing**
- **Returns**
- **Reporting**
- **Production Control** - for Kitting and Assembly. This module provides a comprehensive methodology to control all of the processes involved: from Profiling, Ordering, Assembly, Stock Control, Ancillary Cost Allocation to Accounting and Despatch.
- **Contract Management** - a facility which allows the user to manage contracts with customers where they have placed a global requirement for a set period of time and wish to call off quantities for delivery at any time over this period.
- **Purchase Order Management** – this module provides companies with the ability to manage their inventory and purchasing needs and to efficiently schedule orders to cover outstanding commitments and regulate stock levels. It provides a streamlined method to easily raise or reschedule system Purchase Orders by forecasting the monthly stock figures over the next 3/6/9 or 12 months in order to highlight problem areas.